La Bolsa Universitaria de Trabajo UNAM en marco del **Foro de Reclutamiento: Conectando Talentos,** te invitamos a participar en la sesión informativa de reclutamiento de **Consultants & Business Analyst en Efficio** en colaboración con la empresa **Efficio,** el **25 de septiembre** a las
9:30 a.m.

Dirigido a quienes cumplan con el siguiente perfil:

Consultant 1&2

Egresadas(os) de las siguientes carreras:

- Actuaría
- Administración
- Contaduría
- Economía
- Economía Industrial
- Matemáticas
- Matemáticas Aplicadas
- Negocios Internacionales
- Relaciones Internacionales

Actividades:

As a Management Consultant, you will be accountable to a senior member of the team and will be responsible for specific workstreams on client projects, including:
- Managing the collection and interpretation of client data to contribute to the development of recommended solutions.
- Efficiently driving data analysis and proactively identifying issues and key insightful findings.
- Looking after multiple small or complex categories.
- Supporting and guiding more junior consultants on projects, making sure Efficio methodologies and processes are followed.
- Managing relationships with client stakeholders, leveraging your expertise to secure buy-in to strategies.
- Setting strategic direction, solving complex client problems and tailoring solutions to our clients' needs.
- Planning and implementing strategies, making sure targeted outcomes are achieved.
- Effectively developing and execute sourcing and negotiation strategies.
- Taking part in the recruitment process of potential junior consultants.

Requisitos:

- Consultant 1: 1 to 2 years of experience.
- Consultant 2: 2 to 4 years of experience.
- Fluency in English.
- Flexibility to travel.
- Proficiency in the use of Excel and PowerPoint.
- Management consulting experience within a leading consultancy, ideally within procurement and/or supply chain.
- Experience (or an interest) in strategic sourcing, procurement transformation, supply chain, operations, infrastructure, or capital projects.
- Proven track record of working closely with senior client stakeholders.
- Deep analytical skills and problem-solving skills, with the ability to isolate key issues and draw sound conclusions.
- Strong grasp of detail and a 'hands-on' approach.
- We encourage our teams to proactively innovate and challenge the status-quo, backed by strong analytical thinking and creative problem-solving abilities.
- We're looking for team members who enjoy and have experience of digging into complex challenges at a leading management consultancy or in a relevant industry position.

Competencias:

- Strong communication
- Empathy
- Relationship-building skills
- Excellent interpersonal and leadership skills.
- Ability to confidently improve existing ways of working, recognize opportunities and identify innovative solutions that add real value to clients.

Business Analyst

Recién egresadas(os) de las siguientes carreras:

- Actuaría
- Administración
- Contaduría
- Economía
- Economía Industrial
- Matemáticas
- Matemáticas Aplicadas
- Negocios Internacionales
- Relaciones Internacionales

Actividades:

Working under the guidance of an experienced consultant, your key role is to:
- Collecting, analyzing, and synthesizing large data sets from various sources to generate insights that will provide important inputs to the project team's recommendations and solutions.
- Justify conclusions and recommendations with relevant experience and rigorous, fact-based analysis.
- Assisting consultants with developing and issuing RFPs and evaluating proposals from suppliers.
- Proving input to client presentations and assisting with the visualization and presentation of analyses.
- Working alongside the team to support the day-to-day delivery of projects.
- Interacting with clients and suppliers as required.

Requisitos:

- Fluency in English.
- Flexibility to travel.
- Proficiency in Excel and PowerPoint.
- An exemplary academic background; preferably with a top degree in Engineering, Science, Business, or Economics.
- Strong numerical, analytical, and problem-solving skills.
- Excellent attention to detail and motivation to suggest new ideas and see tasks through to completion.
- Very good organization and time management skills.
- Effective communication skills with the ability to influence stakeholders.
- Ability to isolate key issues and draw sound conclusions.
- Proficiency in Excel and PowerPoint.
- Excellent attention to detail and motivation to suggest new ideas and see tasks through to completion.
- We encourage our teams to proactively innovate and challenge the status-quo, backed by strong analytical thinking and creative problem-solving abilities.

Competencias:

- Strong communication
- Empathy
- Relationship-building skills
- Excellent interpersonal and leadership skills.

Si estás interesada(o):

1. Regístrate: https://dgoae.servicios.unam.mx/ForoReclutamiento/registro/
2. Regístrate a las sesiones informativas de reclutamiento de tu elección
Esperamos que esta convocatoria sea de tu interés.

Oferta laboral de la Bolsa Universitaria de Trabajo de la UNAM

Consulta las actividades disponibles en la agenda:
https://www.dgoae.servicios.unam.mx/SUBT/agenda/services.php